



ProCurve Networking

# Secure wireless access for discerning clients at Clinique La Prairie



**“Our ProCurve wireless network contributes to the unrivalled quality of service that we provide for our clients. As such, it helps to give us an improved competitive edge.”**

**Dominique Carrupt**  
Director  
Clinique La Prairie, Switzerland



Clinique La Prairie is located on the shores of Lake Geneva in Montreux, amidst some of the most magnificent scenery in Switzerland. It offers a wide range of medical and paramedical services designed to combat the human ageing process, together with spa facilities. The accommodation and infrastructure are on a level with the best luxury hotels, as befits the discerning nature of the clinic's clientele. To further enhance the quality of its service package, Clinique La Prairie decided to install a wireless network for its clients' use.

"Our clients expect to be able to stay in touch with the outside world, especially when they are staying with us for weeks at a time," says Dominique Carrupt, director. "In the past, we could provide them with fixed connections for their PCs, but the setup process was cumbersome and involved unacceptable levels of disturbance. We needed to identify a better approach."

Clinique La Prairie's aim was to provide its guests with secure wireless access in their own rooms. It chose to base the new network on ProCurve Networking technology, which offered a combination of security and cost-efficiency. The availability of a specialist local partner, VG Technologies, was also an important factor in its decision for choosing ProCurve technology.

#### Discreet approach

Close collaboration between Clinique La Prairie, ProCurve Networking and VG Technologies ensured smooth implementation of the new wireless network, which is based on ProCurve switches and access points, while security and access management is provided through ProCurve's integrated Access Manager 760wl device. Thanks to the robust guest access features on the 760wl, residents can use their own laptops without the need to install custom software, or to reconfigure settings, making it simple for them to enjoy highly secure wireless access to the internet throughout their stay.

#### Customer at a Glance

Industry sector: Healthcare  
Name: Clinique La Prairie SA  
Headquarters: Clarens-Montreux, Switzerland  
Founded: 1931  
Telephone: +41 (0)21 989 33 11  
URL: [www.laprairie.ch](http://www.laprairie.ch)

#### Partner:

Company: VG Technologies  
Headquarters: St-Légier, Switzerland  
Telephone: +41 (0)21 943 50 50  
URL: [www.vgtechnologies.ch](http://www.vgtechnologies.ch)  
Business: IT solutions provider  
Products: Networking, security, server and PC-based solutions

#### Customer objective

- Provide accommodation and infrastructure on a par with luxury hotels.
- Enhance the quality of services offered to clinic clientele.

#### ProCurve approach

- Install a secure wireless network for clients' use.
- Base network on ProCurve Networking technology.
- Engage VG Technologies as an implementation partner.
- Provide wireless internet access for all clients.

According to Carrupt, the most obvious benefit of Wi-Fi is that it eliminates the need for guests who require a connection to be disturbed for up to half an hour while a technician works in their room. Instead, connection takes only a few minutes and involves no disturbance whatsoever. As they use their laptops, guests have the freedom to move around and make the most of the clinic's beautiful terraces and balconies. The network also offers faster connection speeds than were available in the past.

Aesthetics are an important consideration for Clinique La Prairie. In Carrupt's opinion, the ProCurve equipment is discreet and unobtrusive, reflecting the clinic's general philosophy to serving its clients. In addition, the absence of wires eliminates a potential safety hazard.

Clients and technical staff alike have welcomed the new network, which Carrupt rates as a significant asset in attracting people to the clinic. Consideration is now being given to extending wireless coverage to Clinique La Prairie's showpiece gardens.

## Customer solution at a glance

### Primary Hardware

- 2 x ProCurve Networking Switch 5304xl
- 20 x ProCurve Networking Switches (2626, 2650, 2848)
- ProCurve integrated Access Manager 760wl
- 20 x ProCurve Wireless Access Point 420wl

### HP Services

- HP Care Pack services

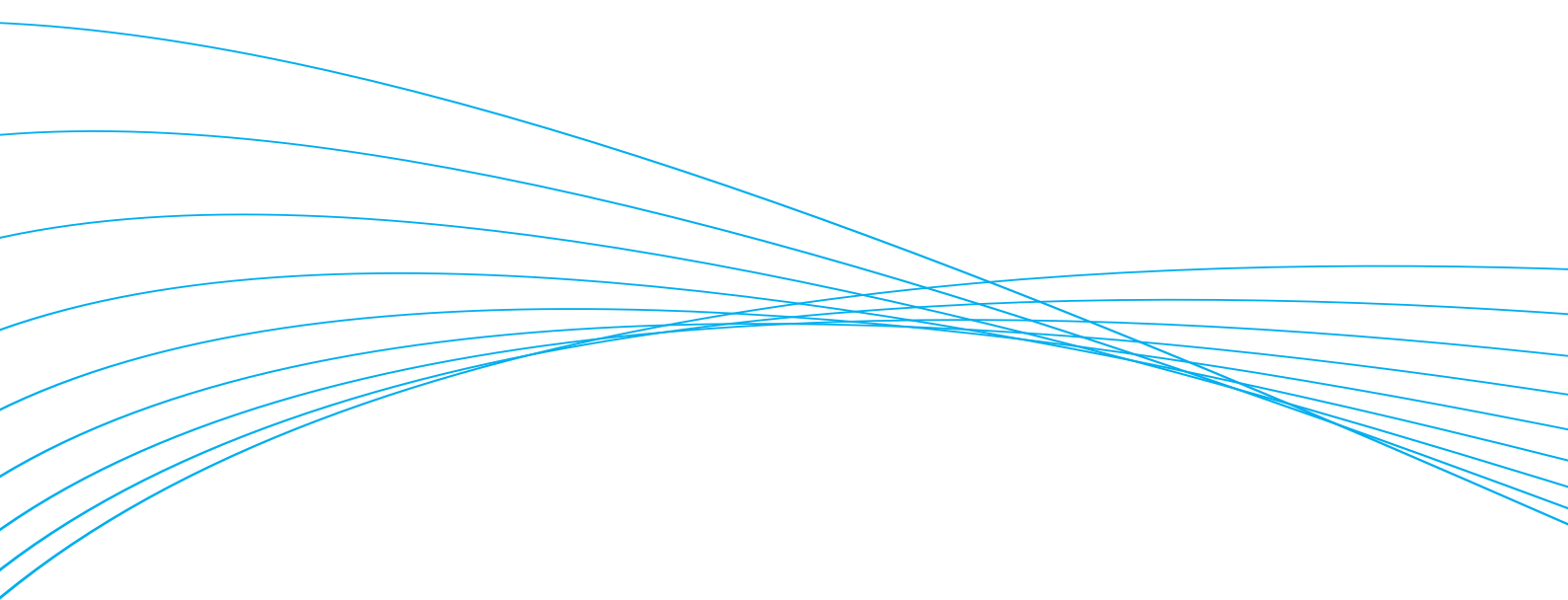
To find out more about ProCurve Networking please visit: [www.hp.com/eur/procurve](http://www.hp.com/eur/procurve)

### IT improvements

- The wireless network offers high security coupled with faster connection speeds than were available in the past.
- Initial client setup times are reduced from half an hour to a few minutes.
- The equipment is discreet and unobtrusive, while the absence of wires eliminates a potential safety hazard.

### Business benefits

- By contributing to the exceptionally high quality of service, the wireless network helps to give the clinic an enhanced competitive edge.
- Guests have the freedom to move around and enjoy the terraces and balconies as they use the highly secure wireless network.
- Disturbance to guests is minimised.



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